

## Top 20 Commercial Mortgage Brokers Under 35

By Carl Gaines 11/05 8:00am



### Nils Ratnathicam, 31, President of The Rincon Group

Nils Ratnathicam, who founded the independent real estate banking firm The Rincon Group in San Francisco in the beginning of the year, began his career as a mortgage broker in late 2007. He has since arranged over \$425 million in commercial real estate loans. Mr. Ratnathicam, the firm's president, has secured financing for over 325 real estate transactions throughout California, Washington, Texas, Florida, South Carolina, Oklahoma, Tennessee, Ohio and Illinois. He has closed \$110 million in financing in 2013 to date with another \$40 million slated to close before the year's end. Mr. Ratnathicam, a published author in the San Francisco Apartment Magazine and a member of several local real estate organizations, holds a bachelor's degree in real estate finance from the University of Southern California.